



HBA REBATES

Manufacturer Brochure

LEVERAGING THE **MEMBER REBATE PROGRAM**
TO CONNECT WITH THE SMALL TO MID-SIZE
BUILDER MARKET



HBArebates.com

HBA REBATES

Want To Start Getting Money Back For Products You Already Use?



FREE MEMBER BENEFIT OF YOUR STATE & LOCAL HBA

HBArebates.com

EASY TO PARTICIPATE!

IF YOU USE ANY OF OUR
PARTICIPATING
MANUFACTURERS

THE AVERAGE REBATE PER
BUILDER/REMODELER COMPANY
WHO PARTICIPATED IN 2023 WAS:

\$1,586.75

1

Register

2

Submit a
Rebate Claim

3

Receive a
Rebate Check



HBArebates.com

info@HBArebates.com

866.849.8400

[@HBArebates](https://twitter.com/HBArebates)



HBA Rebates is a marketing company that specializes in helping Manufacturers reach the small to mid-size Builder & Remodeler market. Over the past 23 years, we have grown to thousands of participating Builders representing more residential addresses than the industry's largest Builder. The combined volume of our membership is used to negotiate attractive incentive programs from the countries leading Manufacturers.

Our Goal

The goal of HBA Rebates is to move the market to our Participating Manufacturers and to emphasize the importance of upgrades. This has been met with a great deal of success primarily for the following reasons:

01

We only allow one Manufacturer per product category. If a Builder wants to increase their rebate, they have to switch to one of our Participating Manufacturers.

02

Most of our Participating Manufacturers have structured their rebate program to reward upgrades. This is communicated to our Builders on a consistent basis.

03

We do not disturb your supply chain. This is an opportunity to affect the Builders buying decisions without sacrificing margin.

04

The Builder receives a lump sum check per home. Because we never disclose the amount of any Manufacturers rebate, all of the Manufacturers benefit from the collective amount.

State Home Builders Associations

HBA Rebates has “private labeled” their program with the State Home Builders Associations. Each State markets the program as their State HBA’s Member Rebate Program.

The program has proven to be a great tool for recruitment and retention and because we also revenue share with the State and Local HBA’s, it is a strong member benefit.

All HBA Builder members can take advantage of their member benefit and simply need to register with us to begin receiving rebates.

Upon registering, we know the following:

- Builder name and contact information
- Average amount of new homes per year
- Whether they use your products
- If they do not presently use of products, whether they would consider switching

If the Builder indicates they are using your product:

We connect with the Builder to determine which products are being used and whether they have any existing programs with your company to prevent “double dipping”.

If the Builder is not using your products or has indicated they would switch:

We will send to you a quarterly updated list of the Builders that do not use your products. The list will include their contact information, the approximate amount of homes per year, and their willingness to change.



AHBA - Arkansas



Cabot HBA	Northeast Arkansas HBA
Cleburne County HBA	Northwest Arkansas HBA
Greater Fort Smith HBA	Saline HBA
HBA of Greater Little Rock	Twin Lakes HBA

BIAW - Washington



BIA of Clark County

BIA of Whatcom County

Central Washington HBA

HBA of Tri-Cities

Jefferson County HBA

Kitsap BA

Lower Columbia Contractors Association

Master Builders Pierce County

MBA of King and Snohomish Counties

North Peninsula BA

Olympia Master Builders

San Juan BA

Skagit-Island Counties Builders Assoc.

Spokane HBA

ASHBA - Alaska



Anchorage HBA	Mat-Su HBA
Interior Alaska BA	Northern Southeast Alaska BIA
Kenai Peninsula BA	SouthernSoutheast Alaska BIA

BAM - Minnesota



Arrowhead Builders Association

Headwaters BA

Lake Region BA

Mid-Minnesota BA

MN Metropolitan Contractors Association

Northern MN BA

Rochester Area Builders

South Central BA

Vikingland BA

West Central BA

CAHB - Colorado



Four Corners Builders Association

Grand County BA

HBA of Metropolitan Denver

HBA of Northern Colorado

HBA of Southwest Colorado Inc

HBA of Western Colorado

Housing & BA of Colorado Springs

Mountain to Mesa HBA

Pueblo AHB

Summit County BA



FHBA - Florida



BA of North Central FL	HBA of West Florida
BA of South FL	Hernando BA
Bay BIA	Lee BIA
BIA of Okaloosa-Walton Cos	Marion County BIA
BIA of the Big Bend	Northeast Florida BA
Charlotte-DeSoto BIA	Polk County BA
Collier BIA	Space Coast HBCA
Columbia County BA	Suncoast BA
Flagler HBA	Tampa Bay BA
Gold Coast BA	Treasure Coast BA
Greater Orlando BA	Volusia BIA
HBA of Lake-Sumter	

HBAA - Alabama



Athens Limestone HBA	HBA of Metro Mobile
Baldwin County HBA	HBA of Tuscaloosa
Blount County HBA	Huntsville/Madison County BA
Chilton County HBA	Jackson County HBA
Cullman County HBA	Lee Co HBA
Dekalb County HBA	Marshall County HBA
Enterprise HBA	Northwest Alabama HBA
Greater Birmingham AHB	Phenix City HBA
Greater Calhoun County HBA	Shoals HBA
Greater Gadsden HBA	South Alabama HBA
Greater Montgomery HBA	St. Clair County HBA
Greater Morgan County BA	Tallapoosa Co HBA
HBA of Dothan & Wiregrass Area	Walker County HBA

HBAG - Georgia



Athens Area HBA	HBA of Greater Savannah
BA of Metro Augusta	HBA of Middle Georgia
Barrrow Co HBA	HBA of Midwest Georgia
Coastal Georgia HBA	HBA of North Georgia
Georgia High Country BA	HBA of Northeast Georgia
Georgia Mountain HBA	HBA of South GA
Gordon Bartow HBA	HBA of Statesboro
Greater Atlanta HBA	Jackson County BA
Greater Columbus HBA	Lake Oconee Area BA
HBA of Albany & Southwest GA	Rome HBA
HBA of Camden County	West Georgia HBA
HBA of Dalton	Westside HBA

HBA Iowa



Ames HBA	Iowa City HBA
Cedar Rapids HBA	Northwest Iowa HBA
Cedar Valley HBA	Quad Cities Builders &
Des Moines HBA	Remodelers Assoc
Fort Dodge HBA	Siouxland HBA



HBAK - Kentucky



BA of South Central KY	HBA of Western Kentucky
BIA of Central Kentucky	Hopkins County HBA
BIA of Greater Louisville	Kentucky River HBA
BIA of Northern KY	Lake Cumberland HBA
Green River BIA	Lincoln Trail HBA (KY)
HBA of Eastern KY	Logan County HBA
HBA of Frankfort	Madison County HBA
HBA of Hopkinsville	Northeastern KY HBA
HBA of the Bluegrass	Three Rivers HBA

HBAMI - Michigan



Ann Arbor Area HBA	HBA of Monroe County
B&RA of Mid Michigan	HBA of Northern MI
Bay County HBA	HBA of Northwest MI
HBA of Central Michigan	HBA of Saginaw
HBA of Greater Grand Rapids	HBA of Southeastern MI
HBA of Greater Lansing	HBA of Upper Peninsula
HBA of Jackson	HBA of Western Michigan
HBA of Livingston County	Lakeshore HBA
HBA of Midland County	Southwestern MI HBA

HBAM - Mississippi



Delta Chapter - MS	HBA of Natchez
East Central MS HBA	HBA of North Central MS
Golden Triangle HBA	HBA of North MS
Greater Hattiesburg HBA	HBRA of Northeast MS
HBA of Grenada	Meridian HBA
HBA of Jackson MS	Pearl River County HBA
HBA of Mid-Mississippi	Southwest MS HBA
HBA of MS Coast	

HBASC - South Carolina



BIA of Central South Carolina	HBA of Oconee
Charleston HBA	HBA of Orangeburg-
HBA of Aiken County	Bamberg-Calhoun
HBA of Anderson	HBA of the Greater Pee Dee
HBA of Cherokee County	HBA of York County
HBA of Greater Spartanburg	Hilton Head Area HBA
HBA of Greenville	Horry-Georgetown HBA
HBA of Lancaster County	Lakelands HBA

HBAT - Tennessee



Clarksville/Montgomery County HBA	HBA of Greater Chattanooga	HBA of Greater Knoxville	Johnson City Area HBA
HBA Central Tennessee	HBA of Greater Kingsport /	HBA of Middle TN	Ocoee Region BA
HBA of Cumberland County	HBA of Hancock, Hawkins, Sullivan	HBA of Upper Cumberland	West TN HBA



HBAV - Virginia



Augusta HBA	HBA of Southside VA Inc.
Blue Ridge HBA	New River Valley HBA
BA of Central VA	Northern Virginia BIA
Coastal VA BIA	Roanoke Regional HBA
Fredericksburg Area BA	Shenandoah Valley BA
HBA of Rappahannock	Top of Virginia BA
HBA of Richmond	

HBRAI - Illinois



BIA of Greater Chicago	Metro Decatur HBA
Effingham Area HBA	Northern Illinois HBA
HB&R Metro East Assoc.	Southwest Suburban HBA
HBA of East Central IL	Springfield Area HBA
HBA of Quincy	

HBAWV - West Virginia



HBA of Eastern Panhandle	HBA North Central WV
HBA of Greater Charleston	HBA of Northern Panhandle
HBA Mid Ohio Valley	HBA Southern WV

HBRAMA - Massachusetts



B&RA of Greater Boston	HBRA of Western MA
HBRA of Cape Cod	North East Builders
HBRA of Central Massachusetts	Association of MA, Inc

HBRAC - Connecticut



HBRA of Central Connecticut	HBRA of Fairfield County
HBRA of Eastern Connecticut	HBRA of Northwest CT

IBA - Indiana



Assoc of Southern IN	Dearborn Co HBA
BA of Dubois County	HBA of Fort Wayne
BA of Elkhart Co.	HBA of Howard County
BA of Greater Indianapolis	HBA of Northwest IN
BA of Greater Lafayette	HBA of St. Joseph Valley
BA of Laporte County	Madison County BA
BA of North Central IN	Muncie HBA
BA of Northeast IN	Southwestern IN BA
BA of South Central Indiana	Vincennes Area BA
BA of Southeastern IN	Western IN BA
Building & Development	



KBIA - Kansas



Flint Hills Area BA	Southwest Kansas BA
HBA of Salina	Topeka HBA
Hutchinson BA	Wichita Area BA
Lawrence HBA	

NCHBA - North Carolina



Alamance Caswell HBA	Johnston County BIA
Appalachian HBA	Kinston County HBA
Ashe Alleghany HBA	Lake Norman HBA
Asheboro-Randolph County HBA	Lincoln County HBA
BA of the Blue Ridge Mountains	McDowell, Mitchell & Yancey Co HBA
Brunswick County HBA	Moore County HBA
Caldwell County HBA	Northeastern HBA - NC
Carteret County HBA	Onslow Co HBA
Columbus County HBA	Outer Banks HBA
Craven-Pamlico HBA	Raleigh/Wake County HBA
Davie County HBA	Richmond County HBA
Franklin County HBA	Roanoke Regional HBA
Greensboro BA	Robeson County HBA
Harnett County HBA	Rockingham County HBA
HBA of Davidson County	Rocky Mount HBA Inc.
HBA of Durham, Orange &	Roxboro-Person County HBA
Chatham Counties	Rutherford HBA - NC
HBA of Fayetteville	Salisbury-Rowan HBA
HBA of Greater Charlotte	Sampson County HBA
HBA of Hickory-Catawba Valley	Sanford Area HBA
HBA of Wilkes & Yadkin County	Smoky Mountain HBA
HBA of Wilson	Stanly County HBA
HBA of Winston-Salem	Surry County HBA
High Country HBA	Vance Granville County HBA
High Point Area BA	Wayne County HBA
Inner Banks HBA	Western Piedmont HBA
Iredell County HBA	Wilmington Cape Fear HBA

LHBA - Louisiana



Acadian HBA	HBA of Northwest LA
HBA of Central LA	HBA of Southwest LA
HBA of Greater Baton Rouge	Northshore HBA
HBA of Greater New Orleans	Southeast Louisiana HBA
HBA of Northeast LA	Teche Area HBA

MBIA - Montana



Bitterroot BIA	Helena BIA
Flathead BA	Missoula BIA
Great Falls HBA	Southwest MT BIA
HBA of Billings	

NDAB - North Dakota



BIA Red River Valley	Forx BA
Bismarck-Mandan HBA	Minot Association of Builders
Dickinson Area HBA	Western Area BA



NHHBA - New Hampshire



HBRA of Southwestern NH

Southern NH HBRA

Lakes Region B&RA

White Mountain HBRA

NJBA - New Jersey



BA of Northern NJ

Metro BCA of NJ

Builders League of South Jersey

Shore Builders of Central NJ

NMHBA - New Mexico



BCA of Otero County

San Juan County

HBA of Central NM

Santa Fe Area HBA

HBA of Eastern NM

Southeastern NM HBA

Las Cruces HBA

Southwest NM HBA

Lincoln County HBA

NSHBA - Nebraska



Central Nebraska HBA

Norfolk Area HBA

Columbus HBA

Kearney Area BA

NYSBA - New York



Associated Builders & Owners of Greater NY

BIA of NYC

Buffalo Niagara BA

Building and Allied Construction Industries (BACI)

Capital Region B&RA

HBRA of Central New York

HBRA of Mohawk Valley

Long Island Builders Institute

Niagara Region Construction Alliance

Queens & Bronx BA

Rochester HBA

Southern Tier HBRA

Tompkins/Courtland B&RA

OHBA - Oregon



BA of Southern Oregon

Klamath Basin HBA

Central Oregon BA

Northeast Oregon HBA

HBA of Marion & Polk Counties

Umpqua Valley HBA

HBA of Metro Portland

Western OR BA



Ohio HBA



BIA of Central OH	HBA of Northwestern Ohio
BIA of North Central OH	HBA of Portage & Summit Counties
BIA of Stark County &	HBA of Washington County
East Central OH	HBA of Wayne/Holmes Counties
Buckeye Valley BIA	Medina County HBA
Hancock County HBA	North Coast BIA - OH
HB&RA of the Valley	Seneca County HBA
HBA of Dayton	West Central BA - OH
HBA of Greater Cincinnati	Western OH HBA
HBA of Greater Cleveland	
HBA of Greater Toledo	

PBA - Pennsylvania



BA of Adams County	HBA of Metro Harrisburg
BA of Central PA	HBA of Northeastern PA
BA of Fayette County	HBA of the Alleghenies
BA of Metro Pittsburgh	Indiana-Armstrong BA
BA of Northwestern PA	Lawrence County BA
BIA of Lancaster County	Lebanon County BA
BIA of Philadelphia	Lehigh Valley BA
Blair - Bedford BA	Mercer County BA
Carbon BA	Pocono BA
Central Susquehanna BA	Schuylkill BA
Franklin County BA	Somerset County BA
Greater DuBois Area BA	Tri-County BA
HBA of Berks County	Wayne Pike BIA
HBA of Bucks & Montgomery County	West Branch Susquehanna BA
HBA of Chester & Delaware Counties	York County BA

OKHBA - Oklahoma



Central OK HBA	Northwest OK BA
HBA of Greater Tulsa	Shawnee HBA
North Central OK HBA	Southwest OK HBA

SDHBA - South Dakota



Aberdeen HBA	Lewis & Clark HBA
Black Hills HBA	Oahe HBA
Brookings Regional BA	Watertown Area HBA
HBA of The Sioux Empire	



TAB - Texas



BA of Greater Fort Worth	HBA of San Angelo
Big Country HBA	HBA of Southeast TX
Central Texas HBA	HBA of Texarkana
Coastal Bend HBA	Heart of Texas BA
Crossroads BA	Hill Country BA
Dallas BA	Laredo BA
East Texas BA	North Texas HBA
El Paso Association of Builders	Permian Basin BA
Greater Brazos Valley BA	Rio Grande Valley HBA
Greater Houston BA	Temple Area BA
Greater New Braunfels HBA	Texas Panhandle BA
Greater San Antonio BAH	Tyler Area BA
BA of Greater Austin	West Texas HBA

WBA - Wisconsin



Brown County HBA	Metropolitan BA
Chippewa Valley HBA	Mid-Shores HBA
Door County HBA	Northland Area BA
Eastern Ridge HBA	Racine-Kenosha BA
Golden Sands HBA	Sheboygan County HBA
Headwaters BA	South Central Wisconsin BA
Heart of the North BA	St Croix Valley HBA
La Crosse Area BA	Wausau Area BA
Lakeland BA	Winnegamie HBA
Madison Area BA	Wolf River BA
Manitowoc County HBA	

UHBA - Utah



Cache Valley HBA	Salt Lake HBA
Iron County HBA	Southern Utah HBA
Northern Wasatch HBA	Utah Valley HBA
Park City HBA	

State HBA Only *(No Local HBA's)*

BIA Hawaii



**HBADE -
Delaware**



HBRAME - Maine



Maryland BIA



**PRBA -
Puerto Rico**



**RIBA -
Rhode Island**



VBRA - Vermont



Local HBA Only

**KCHBA - HBA
of Greater
Kansas City**



**NIBCA -
Northern
Idaho BCA**



BIA San Diego



With HBA Rebates, you are not just gaining a partnership but tapping into a powerful, expansive network of home builders and industry professionals.

Our comprehensive list of State and Local HBAs demonstrates the unparalleled reach and market presence you can achieve. Leverage our collective influence to drive growth and success in the home-building industry.

About Us

In 2002, Supply and Install LLC was founded by Richard and Rich Robinson to help small to mid-size Builders be rewarded for their loyalty the same way as the largest volume Builders. In 2006, with 12 participating Manufacturers, they partnered with the Pennsylvania and Michigan Home Builders Associations becoming their Member Rebate Program. Today, the Member Rebate Program is a member benefit of 44 State HBA's and over 600 Local HBA's. There are dozens of participating Manufacturers exclusive to their given product category.



Richard Robinson

📞 877-476-0011

✉️ richard@HBArebates.com

Our President, Richard Robinson, is a 2nd generation HBA member, Statesman Spike and leading Spike in the history of the New Jersey Builders Association. He is a Life Director on the Board at both Shore Builders Association of Central NJ and the NJ Builders Association. He is a delegate on the NAHB Leadership Council. Prior to founding this company, Richard founded a successful chain of lumberyards in New Jersey.



Rich Robinson

📞 866-849-8400

✉️ rich@HBArebates.com

Our Vice-President, Rich Robinson, is a 3rd generation HBA member. He was the 2018 National Association of Home Builders (NAHB) Young Professionals Committee Chair, the 2020 NAHB Membership Committee Chair, and the NAHB National Associate Chair in 2022-2023. He serves as the Vice President, Treasurer, and BOD member of the Builders Association of Northern NJ and a BOD member of the New Jersey Builders Association (NJBA). He is an Associate delegate on the NAHB Leadership Council and serves as an NJBA BUILD-PAC Trustee. In 2019, Rich was inducted in the NAHB Society of Honored Associates and in 2020, he was named the NAHB Associate of the Year. Rich lives at the NJ Shore with his wife and 3 daughters.

Together, Richard And Rich Understand The Importance Of Recruitment And Especially Retention In The HBA

Our Team Leaders



Doug Hazard
Senior Relationship
Manager

Doug Hazard has over 25 years experience in the Construction Industry which include roles as a National Purchasing Manager working with manufacturers, a Regional Purchasing Manager and as a Construction Manager for a National Home Builder. Doug lives at the New Jersey Shore with his wife and three children.

📞 908-428-0802
✉️ doug@HBArebates.com



Josh Shields
Builder/Remodeler
Manager

Josh Shields has been with HBA Rebates for over 10 years, handling multiple roles during his time here. Josh currently oversees the team on all HBA Builder – Remodeler member communications and support. Josh lives at the New Jersey Shore with his wife and daughter.

📞 732-722-8392
✉️ josh@HBArebates.com



Kim Klein
HBA Manager

Kim Klein has been the HBA Manager with HBA Rebates since 2015. Kim plays the primary role of relationship building and support to State and Local HBAs. Prior to becoming an HBA Rebates team member, Kim worked for nearly a decade in the multi-family building and property management industry holding various marketing and sales positions. Kim is a member of NJBA and PWB of the Garden State.

📞 732-612-3865
✉️ kim@HBArebates.com



Jacky O'Hara
Lead Support
Specialist

Jacky has been with HBA Rebates since October 2018, working directly with our Builder Members to assist them with any aspects of the claiming process, including creating Pre-Populated Customized claim forms to streamline the process for them. She resides at the Jersey shore with her husband and two children.

✉️ jaclyn@HBArebates.com



Karen Duncan
Claims Manager

Karen has been a part of the the HBA Rebates team since April of 2016. Karen is our Claims Manager, overseeing the team on all Rebate Claims received and inputting them into our database. Karen is a lifelong resident of the Jersey Shore, currently living in Manasquan with my husband of over 20 years.

✉️ karen@HBArebates.com



Danielle Killane
Data Entry Specialist
& Bookkeeper

Danielle Killane has been a part of the Team at the Member Rebate Program since July 2021. Danielle is a Data Entry Specialist/Bookkeeper; inputting claims received into our database and processing payments for our Builders. Danielle is a lifelong resident of the Jersey Shore, currently living in Freehold with her husband and children.

✉️ danielle@HBArebates.com

HBA Promotion

On our State HBA's Page HBArebates.com/hba we include all of our participating states, their logos, a link to their individual page on our website, and link to their HBA's website.

Each states individual promotion page includes information on the program, the steps needed to participate, and links to further information on each step.

INSIGHTS Magazine

INSIGHTS is our virtual magazine that we publish quarterly. Every issue is sent to our State & Local Home Builders Associations to distribute to their members.

We named the magazine “INSIGHTS” because:

- We wanted our Manufacturers to share reasons why their brand is better.
- Teach the Builders to sell upgrades.
- Share other INSIGHTS that can be beneficial to Builders.

Participation in the magazine is optional.



Important Points to Remember

- We never disclose individual Manufacturer rebate amounts. The Builders checks are sent lump-sum with a detailed remittance of which Manufacturers contributed to the check. This way all the Manufacturers get the benefit of the total.
- Every year, 70% of the participating Builders and Remodelers receive more than their annual dues to their Home Builders Association.
- We do not require receipts.
- Claims are processed quarterly.
- In order to participate, Builders must be a current member of their Local Builders Association. In States that are not part of the program, this requirement is not applicable.

HBA REBATES



Contact Us

Doug Hazard

Senior Relationship Manager

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Fax: 800-977-5591

Mailing Address:

PO Box 1073

Point Pleasant Beach, NJ 08742

Participating Manufacturers



Benefits Received by Our Participating Manufacturers:

- Exclusive in their product category.
- Qualified Leads.
- Promoted by State Home Builders Associations.
- Maximized Effectiveness of Incentives.



HBArebates.com