



HBA REBATES

Manufacturer Brochure

LEVERAGING THE **MEMBER REBATE PROGRAM**
TO CONNECT WITH THE SMALL TO MID-SIZE
BUILDER MARKET



HBArebates.com

HBA REBATES

Want To Start Getting Money Back for Products You Already Use?

HBArebates.com



FREE MEMBER BENEFIT OF YOUR STATE & LOCAL HBA

EASY TO PARTICIPATE!

IF YOU USE ANY OF OUR PARTICIPATING MANUFACTURERS

THE AVERAGE REBATE PER BUILDER/REMODELER COMPANY WHO PARTICIPATED IN 2024 WAS:

\$1,650.24

- 1 Register
- 2 Submit a Rebate Claim
- 3 Receive a Rebate Check

PARTICIPATING MANUFACTURERS



Contact Us:

HBArebates.com
info@HBArebates.com

866.849.8400
 @HBArebates





HBA Rebates is a marketing company that specializes in helping Manufacturers reach the small to mid-size Builder & Remodeler market. Over the past 24 years, we have grown to thousands of participating Builders representing more residential addresses than the industry's largest Builder. The combined volume of our membership is used to negotiate attractive incentive programs from the countries leading Manufacturers.

Our Goal

The goal of HBA Rebates is to move the market to our Participating Manufacturers and to emphasize the importance of upgrades. This has been met with a great deal of success primarily for the following reasons:

01

We focus on one Manufacturer per product category. If a Builder wants to increase their rebate, they have to switch to one of our Participating Manufacturers.

02

Most of our Participating Manufacturers have structured their rebate program to reward upgrades. This is communicated to our Builders on a consistent basis.

03

We do not disturb your supply chain. This is an opportunity to affect the Builders buying decisions without sacrificing margin.

04

The Builder receives a lump sum check per home. Because we never disclose the amount of any Manufacturers rebate, all of the Manufacturers benefit from the collective amount.



State Home Builders Associations

HBA Rebates has “private labeled” their program with the State Home Builders Associations. Each State markets the program as their State HBA’s Member Rebate Program.

The program has proven to be a great tool for recruitment and retention and because we also revenue share with the State and Local HBA’s, it is a strong member benefit.

All HBA Builder members can take advantage of their member benefit and simply need to register with us to begin receiving rebates.

Upon registering, we know the following:

- Builder name and contact information
- Average amount of new homes per year
- Whether they use your products
- If they do not presently use of products, whether they would consider switching

If the Builder indicates they are using your product:

We connect with the Builder to determine which products are being used and whether they have any existing programs with your company to prevent “double dipping”.

If the Builder is not using your products or has indicated they would switch:

We will send to you a quarterly updated list of the Builders that do not use your products. The list will include their contact information, the approximate amount of homes per year, and their willingness to change.



AHBA - Arkansas



Cabot HBA	Northeast Arkansas HBA
Greater Fort Smith HBA	Northwest Arkansas HBA
HBA of Greater Little Rock	Saline HBA

ASHBA - Alaska



Anchorage HBA	Mat-Su HBA
Interior Alaska BA	Northern Southeast Alaska BIA
Kenai Peninsula BA	Southern Southeast Alaska BIA

BAM - Minnesota



Arrowhead Builders Association	Northern MN BA
Headwaters BA	South Central BA
Lake Region BA	Vikingland BA
MN Metropolitan Contractors Association	West Central BA

BIAW - Washington



BIA of Clark County	Master Builders Pierce County
BIA of Whatcom County	MBA of King and Snohomish Counties
Central Washington HBA	North Peninsula BA
HBA of Tri-Cities	Olympia Master Builders
Jefferson County HBA	San Juan BA
Kitsap BA	Skagit-Island Counties Builders Assoc
Lower Columbia Contractors Association	Spokane HBA

CAHB - Colorado



Four Corners Builders Association	HBA of Western Colorado
Grand County BA	Housing & BA of Colorado Springs
HBA of Metropolitan Denver	Pueblo AHB
HBA of Northern Colorado	Summit County BA
HBA of Southwest Colorado Inc	

FHBA - Florida



BA of North Central FL	HBA of West Florida
BA of South FL	Hernando BA
Bay BIA	Lee BIA
BIA of Okaloosa-Walton Cos	Marion County BIA
BIA of the Big Bend	Northeast Florida BA
Charlotte-DeSoto BIA	Polk County BA
Collier BIA	Space Coast HBCA
Columbia County BA	Suncoast BA
Flagler County / Palm Coast HBA	Tampa Bay BA
Gold Coast BA	Treasure Coast BA
Greater Orlando BA	Volusia BIA
HBA of Lake-Sumter	

HBA - Iowa



Ames HBA	HBA of Greater Des Moines
Cedar Valley HBA	HBA of Greater Siouxland
Greater Cedar Rapids HBA	Quad Cities Builders & Remodelers Assoc
Greater Iowa City Area HBA	

HBAA - Alabama



Athens Limestone HBA	HBA of Metro Mobile
Baldwin County HBA	HBA of Tuscaloosa
Blount County HBA	Huntsville/Madison County BA
Chilton County HBA	Jackson County HBA
Cullman County HBA	Lee Co HBA
Dekalb County HBA	Marshall County HBA
Enterprise HBA	Northwest Alabama HBA
Greater Birmingham AHB	Phenix City HBA
Greater Calhoun County HBA	Shoals HBA
Greater Gadsden HBA	South Alabama HBA
Greater Montgomery HBA	St. Clair County HBA
Greater Morgan County BA	Tallapoosa Co HBA
HBA of Dothan & Wiregrass Area	Walker County HBA

HBAG - Georgia



Athens Area HBA	HBA of Greater Savannah
Barrow Co HBA	HBA of Middle Georgia
Coastal Georgia HBA	HBA of Midwest Georgia
Georgia High Country BA	HBA of North Georgia
Georgia Mountain HBA	HBA of South GA
Gordon Bartow HBA	HBA of Southwest GA
Greater Atlanta HBA	HBA of Statesboro
Greater Columbus HBA	Jackson County BA
HBA of Camden County	Lake Oconee Area BA
HBA of Dalton	Rome HBA
HBA of Greater Aiken Augusta Region	Westside HBA

HBAK - Kentucky



BA of South Central KY	HBA of Western Kentucky
BIA of Central Kentucky	Hopkins County HBA
BIA of Greater Louisville	Kentucky River HBA
BIA of Northern KY	Lake Cumberland HBA
Green River BIA	Lincoln Trail HBA
HBA of Eastern KY	Logan County HBA
HBA of Frankfort	Madison County HBA
HBA of Hopkinsville	Northeastern KY HBA
HBA of the Bluegrass	Three Rivers HBA

HBAM - Mississippi



Golden Triangle HBA	HBA of North Central MS
Greater Hattiesburg HBA	HBA of North MS
HBA of Grenada	HBRA of Northeast MS
HBA of Jackson MS	Meridian HBA
HBA of Mid-Mississippi	Pearl River County HBA
HBA of MS Coast	

HBAMI - Michigan



Ann Arbor Area HBA	HBA of Livingston County
B&RA of Mid Michigan	HBA of Northern MI
Bay County HBA	HBA of Northwest MI
HBA of Central Michigan	HBA of Southeastern MI
HBA of Great Lakes Bay Region	HBA of Upper Peninsula
HBA of Greater Grand Rapids	HBA of Western Michigan
HBA of Greater Lansing	Lakeshore HBA
HBA of Jackson	Southwestern MI HBA

HBASC - South Carolina



BIA of Central South Carolina	HBA of Orangeburg-Bamberg-Calhoun
Charleston HBA	
HBA of Anderson	HBA of Spartanburg
HBA of Cherokee County	HBA of the Greater Pee Dee
HBA of Greenville	HBA of York County
HBA of Lancaster County	Hilton Head Area HBA
HBA of Oconee	Horry-Georgetown HBA
	Lakelands HBA

HBAT - Tennessee



Clarksville/Montgomery County HBA	HBA of Greater Knoxville
HBA Central Tennessee	HBA of Middle TN
HBA of Cumberland County	HBA of Upper Cumberland
HBA of Greater Chattanooga	Johnson City Area HBA
HBA of Greater Kingsport	Ocoee Region BA
	West TN HBA

HBAV - Virginia



Augusta HBA	HBA of Southside VA
Blue Ridge HBA	New River Valley HBA
Coastal VA BIA	Northern Virginia BIA
Fredericksburg Area BA	Roanoke Regional HBA
HBA of Central VA	Shenandoah Valley BA
HBA of Rappahannock	Top of Virginia BA
HBA of Richmond	

HBAWV - West Virginia



HBA of Greater Charleston	HBA of Northern Panhandle
HBA Mid Ohio Valley	HBA Southern WV
HBA North Central WV	

HBRAC - Connecticut



HBRA of Connecticut River Region	HBRA of Northwest CT
HBRA of Fairfield County	

HBRAI - Illinois



BIA of Greater Chicago	Metro Decatur HBA
Effingham Area HBA	Northern Illinois HBA
HB&R Metro East Assoc.	Southwest Suburban HBA
HBA of East Central IL	Springfield Area HBA
HBA of Quincy	

HBRAMA - Massachusetts



B&RA of Greater Boston	HBRA of Western MA
HBRA of Cape Cod	North East Builders
HBRA of Central Massachusetts	Association of MA, Inc

IBA - Indiana



BA of Dubois County	HBA of Fort Wayne
BA of Elkhart Co.	HBA of Howard County
BA of Greater Indianapolis	HBA of Northwest IN
BA of Greater Lafayette	HBA of St. Joseph Valley
BA of Laporte County	Madison County BA
BA of North Central IN	Muncie HBA
BA of Northeast IN	Southeastern IN BA
BA of South Central Indiana	Southwestern IN BA
Building & Development	Vincennes Area BA
Assoc of Southern IN	Western IN BA
Dearborn Co HBA	

KBIA - Kansas



Flint Hills Area BA	Southwest Kansas BA
Hutchinson HBA	Topeka HBA
Lawrence HBA	Wichita Area BA
Salina Area BA	

LHBA - Louisiana



Acadian HBA	HBA of Northwest LA
HBA of Central Louisiana	HBA of Southwest LA
HBA of Greater Baton Rouge	Northshore HBA
HBA of Greater New Orleans	Southeast Louisiana HBA
HBA of Northeast LA	Teche Area HBA

MBIA - Montana



Bitterroot BIA	Helena BIA
Flathead BA	Missoula BIA
Great Falls HBA	Southwest MT BIA
HBA of Billings	

NCHBA - North Carolina



Alamance Caswell HBA	HBA of Wilson
Appalachian HBA	HBA of Winston-Salem
Ashe Alleghany HBA	High Country HBA
BA of the Blue Ridge Mountains	High Point Area BA
Brunswick County HBA	Inner Banks HBA
Carteret County HBA	Johnston County BIA
Columbus County HBA	Kinston County HBA
Davie County HBA	Lake Norman HBA
Foothills HBA	Moore County HBA
Franklin County HBA	Onslow Co HBA
Greensboro BA	Outer Banks HBA
Harnett County HBA	Robeson County HBA
HBA of Craven and Pamlico Counties	Roxboro-Person County HBA
HBA of Davidson County	Rutherford HBA - NC
HBA of Durham, Orange & Chatham Counties	Salisbury-Rowan HBA
HBA of Fayetteville	Sampson County HBA
HBA of Greater Charlotte	Sanford Area HBA
HBA of McDowell County	Smoky Mountain HBA
HBA of Northeastern NC	Stanly County HBA
HBA of Raleigh/Wake County	Surry County HBA
HBA of Roanoke Valley	Vance Granville County HBA
HBA of Rockingham County	Western Piedmont HBA
HBA of Wayne County	Wilkes HBA
	Wilmington Cape Fear HBA

NDAB - North Dakota



BIA Red River Valley	Forx BA
Bismarck-Mandan HBA	Minot Association of Builders
Dickinson Area HBA	Western Area BA

NHHBA - New Hampshire



Lakes Region B&RA	Southern NH HBRA
Northern NH HBA	Southwestern NH HBRA

NJBA - New Jersey



BA of Northern NJ	Metro BCA of NJ
Builders League of South Jersey	Shore Builders of Central NJ

NMHBA - New Mexico



BCA of Otero County	San Juan County HBA
Eastern NM HBA	Santa Fe Area HBA
HBA of Central NM	Southeastern NM HBA
Lincoln County HBA - NM	Southwest NM HBA
New Mexico Construction Association (NMCA)	

NSHBA - Nebraska



Central Nebraska HBA	Kearney Area BA
Columbus HBA	Norfolk Area HBA

NYSBA - New York



Associated Builders & Owners of Greater NY
Buffalo Niagara BA
Building and Allied Construction Industries of Westchester (BACI)
Capital Region B&RA
HBRA of Central New York
HBRA of Mohawk Valley
Hudson Valley BIA
Long Island Builders Institute
New York City BIA
Niagara Region Construction Alliance
Queens & Bronx BA
Rochester HBA
Southern Tier HBRA
Tompkins/Courtland B&RA

OHBA - Oregon



BA of Southern Oregon	Klamath Basin HBA
Central Oregon BA	Northeast Oregon HBA
HBA of Greater Portland	Umpqua Valley HBA
HBA of Marion & Polk Counties	Western OR BA

Ohio HBA



BIA of Central OH	HBA of Greater Toledo
BIA of North Central OH	HBA of Northwestern Ohio
BIA of Northeast OH	HBA of Wayne/Holmes Counties
BIA of Stark County & East	Medina County HBA
Central OH	North Coast BIA - OH
HB&RA of the Valley	Seneca County HBA
HBA of Dayton	West Central Buckeye BA
HBA of Greater Cincinnati	Western OH HBA

OKHBA - Oklahoma



Central OK HBA	Northwest OK BA
HBA of Greater Tulsa	Shawnee HBA
North Central OK HBA	Southwest OK HBA

PBA - Pennsylvania



BA of Adams County	HBA of Metro Harrisburg
BA of Central PA	HBA of Northeastern PA
BA of Fayette County	HBA of the Alleghenies
BA of Metro Pittsburgh	Indiana-Armstrong BA
BA of Northwestern PA	Lawrence County BA
BIA of Lancaster County	Lebanon County BA
BIA of Philadelphia	Lehigh Valley BA
Blair - Bedford BA	Mercer County BA
Carbon BA	Pocono BA
Central Susquehanna BA	Schuylkill BA
Franklin County BA	Somerset County BA
HBA of Berks County	Tri-County BA
HBA of Bucks & Montgomery	Wayne Pike BIA
Countes	West Branch Susquehanna BA
HBA of Chester & Delaware Counties	York County BA

SDHBA - South Dakota



Aberdeen HBA	HBA of The Sioux Empire
Black Hills HBA	Oahe HBA
Brookings Regional BA	Watertown Area HBA

TAB - Texas



Big Country HBA	HBA of Southeast TX
Central Texas HBA	HBA of Texarkana
Coastal Bend HBA	Heart of Texas BA
Crossroads BA	Hill Country BA
Dallas BA	Laredo BA
East Texas BA	North Texas HBA
El Paso Association of Builders	Permian Basin BA
Greater Brazos Valley BA	Rio Grande Valley HBA
Greater Fort Worth BA	South Texas Builders Association - Cameron-Willacy
Greater Houston BA	Temple Area BA
Greater New Braunfels HBA	Texas Panhandle BA
Greater San Antonio BA	Tyler Area BA
HBA of Greater Austin	West Texas HBA
HBA of San Angelo	

UHBA - Utah



Cache Valley HBA	Salt Lake HBA
Iron County HBA	Southern Utah HBA
Northern Wasatch HBA	Utah Valley HBA
Park City HBA	

WBA - Wisconsin



Brown County HBA	Metropolitan BA of Greater Milwaukee
Chippewa Valley HBA	
Door County HBA	Mid-Shores HBA
Eastern Ridge HBA	Northland Area BA
Golden Sands HBA	Racine-Kenosha BA
Headwaters BA	Sheboygan County HBA
La Crosse Area BA	South Central Wisconsin BA
Lakeland BA	St Croix Valley HBA
Madison Area BA	Wausau Area BA
Manitowoc County HBA	Winnegamie HBA
	Wolf River BA



State HBA Only *(No Local HBA's)*

BIA Hawaii



HBADE - Delaware



HBRAME - Maine



Maryland BIA



PRBA -
Puerto Rico



RIBA -
Rhode Island



VBRA - Vermont



Local HBA Only

BIA San Diego



KCHBA - HBA
of Greater Kansas
City



NIBCA -
Northern
Idaho BCA



HBA of Greater
Springfield



With HBA Rebates, you are not just gaining a partnership but tapping into a powerful, expansive network of home builders and industry professionals.

Our comprehensive list of State and Local HBAs demonstrates the unparalleled reach and market presence you can achieve. Leverage our collective influence to drive growth and success in the home-building industry.

HBA REBATES



About Us

In 2002, Supply and Install LLC was founded by Richard and Rich Robinson to help small to mid-size Builders be rewarded for their loyalty the same way as the largest volume Builders. In 2006, with 12 participating Manufacturers, they partnered with the Pennsylvania and Michigan Home Builders Associations becoming their Member Rebate Program. Today, the Member Rebate Program is a member benefit of over 550 State and Local HBA's. There are over 60 of the industry's leading Manufacturers participating.



Richard Robinson

Our Founder, Richard Robinson, is a 2nd generation HBA member, Statesman Spike and leading Spike in the history of the New Jersey Builders Association. He is a Life Director on the Board at both Shore Builders Association of Central NJ and the NJ Builders Association. He is a delegate on the NAHB Leadership Council. Prior to founding this company, Richard founded a successful chain of lumberyards in New Jersey.



Rich Robinson



866-849-8400



rich@HBArebates.com

Rich Robinson is a 3rd generation HBA member. He was the 2018 National Association of Home Builders (NAHB) Young Professionals Committee Chair, the 2020 NAHB Membership Committee Chair, and the NAHB National Associate Chair in 2022-2023. He serves as the Vice President, Treasurer, and BOD member of the Builders Association of Northern NJ and a BOD member of the New Jersey Builders Association (NJBA). He is an Associate delegate on the NAHB Leadership Council and serves as an NJBA BUILD-PAC Trustee. In 2019, Rich was inducted in the NAHB Society of Honored Associates and in 2020, he was named the NAHB Associate of the Year. Rich lives at the NJ Shore with his wife and 3 daughters.



Together, Richard And Rich Understand The Importance Of Recruitment And Especially Retention In The HBA

Our Team Leaders



Doug Hazard
Senior Relationship
Manager

Doug Hazard has over 25 years experience in the Construction Industry which include roles as a National Purchasing Manager working with manufacturers, a Regional Purchasing Manager and as a Construction Manager for a National Home Builder. Doug lives at the New Jersey Shore with his wife and three children.

📞 908-428-0802
✉️ doug@HBArebates.com



Josh Shields
Builder/Remodeler
Manager

Josh Shields has been with HBA Rebates for over 10 years, handling multiple roles during his time here. Josh currently oversees the team on all HBA Builder – Remodeler member communications and support. Josh lives at the New Jersey Shore with his wife and daughter.

📞 732-722-8392
✉️ josh@HBArebates.com



Kim Klein
HBA Manager

Kim Klein has been the HBA Manager with HBA Rebates since 2015. Kim plays the primary role of relationship building and support to State and Local HBAs. Prior to becoming an HBA Rebates team member, Kim worked for nearly a decade in the multi-family building and property management industry holding various marketing and sales positions. Kim is a member of NJBA and PWB of the Garden State.

📞 732-612-3865
✉️ kim@HBArebates.com



Jacky O'Hara
Lead Support
Specialist

Jacky has been with HBA Rebates since October 2018, working directly with our Builder Members to assist them with any aspects of the claiming process, including creating Pre-Populated Customized claim forms to streamline the process for them. She resides at the Jersey shore with her husband and two children.

✉️ jaclyn@HBArebates.com



Karen Duncan
Claims Manager

Karen has been a part of the the HBA Rebates team since April of 2016. Karen is our Claims Manager, overseeing the team on all Rebate Claims received and inputting them into our database. Karen is a lifelong resident of the Jersey Shore, currently living in Manasquan with my husband of over 20 years.

✉️ karen@HBArebates.com



Danielle Killane
Data Entry Specialist
& Bookkeeper

Danielle Killane has been a part of the Team at the Member Rebate Program since July 2021. Danielle is a Data Entry Specialist/Bookkeeper; inputting claims received into our database and processing payments for our Builders. Danielle is a lifelong resident of the Jersey Shore, currently living in Freehold with her husband and children.

✉️ danielle@HBArebates.com

HBA Promotion

On our State HBA's Page HBArebates.com/hba we include all of our participating states, their logos, a link to their individual page on our website, and link to their HBA's website.

Each states individual promotion page includes information on the program, the steps needed to participate, and links to further information on each step.

INSIGHTS Magazine

INSIGHTS is our virtual magazine that we publish quarterly. Every issue is sent to our State & Local Home Builders Associations to distribute to their members.

We named the magazine "INSIGHTS" because:

- We wanted our Manufacturers to share reasons why their brand is better.
- Teach the Builders to sell upgrades.
- Share other INSIGHTS that can be beneficial to Builders.

Participation in the magazine is optional.



Important Points to Remember

- We never disclose individual Manufacturer rebate amounts. The Builders checks are sent lump-sum with a detailed remittance of which Manufacturers contributed to the check. This way all the Manufacturers get the benefit of the total.
- Every year, 70% of the participating Builders and Remodelers receive more than their annual dues to their Home Builders Association.
- We do not require receipts.
- Claims are processed quarterly.
- In order to participate, Builders must be a current member of their Local Builders Association. In States that are not part of the program, this requirement is not applicable.

HBA REBATES



Contact Us

Doug Hazard

Senior Relationship Manager

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Mailing Address:

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Point Pleasant Beach, NJ 08742

Participating Manufacturers



Benefits Received by Our Participating Manufacturers:

- Exclusive in their product category.
- Qualified Leads.
- Promoted by State Home Builders Associations.
- Maximized Effectiveness of Incentives.



HBArebates.com